Municipal Engineers Association Ontario

November 16, 2022







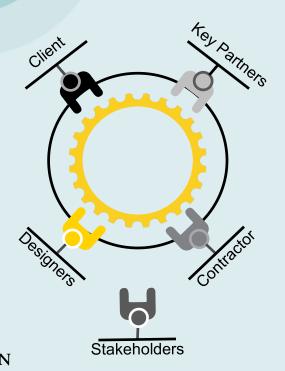
Integrated Project Delivery (IPD) Model







Kington Third Crossing – Why IPD?



What procurement options were considered?

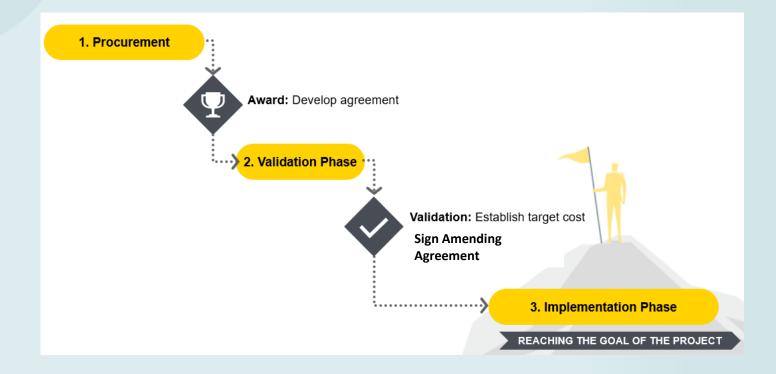
- Design-Bid-Build
- Design-Build
- Public-Private-Partnership (P3)
- Integrated Project Delivery (IPD)

Why Kingston chose IPD?

- Financial benefits of P3 could not be validated against schedule acceleration, transfer of risk, or deferral of cash flows.
- Design innovations can be maintained through an IPD model.
- Transparency with open-book cost approach refreshing.
- The City had experienced project managers with access to appropriate resources and expertise.



Integrated Project Delivery - Roadmap







Target Cost Scenario

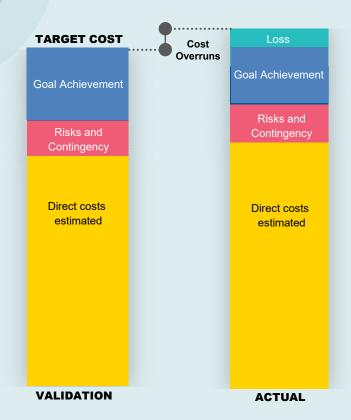


SCENARIO 1

- » Actual cost less than Target Cost
- » All members have the incentive to reduce costs
- Sharing of savings by the whole team as additional profit (Incentive payout)
- » Client can elect to re-invest their savings and improve the project or invest elsewhere



Target Cost Scenario



SCENARIO 2

- » Actual cost exceeds Target Cost
- Goal Achievement contingent on reaching milestones. Not all Goal Achievements maybe realized
- » Basic profit component is eroded





Target Cost Scenario

Cost Overruns:

- All Goal Achievement comp is lost
- Owner pays remaining overrun (with no profit)

Goal Achievemer Loss

TARGET COST

Goal Achievement

Risks and Contingency

Direct costs estimated

Risks and Contingency

Direct costs estimated



VALIDATION

ACTUAL

SCENARIO 3

- » Actual costs further exceed Target Cost
- » Direct cost overruns and additional risks reduce the profit component
- » Owner is responsible for remaining overruns after profit is exhausted
- Sound Target Cost management
 & Recovery Plan should avoid this scenario



How Did We Get Started?

- > IPD training
- Preparing RFP documents and evaluation process
- ➤ Investment of time and effort to select the best team
- ➤ Co-locate. Learn as a team. Build team chemistry. Build common goals
- > Build trust











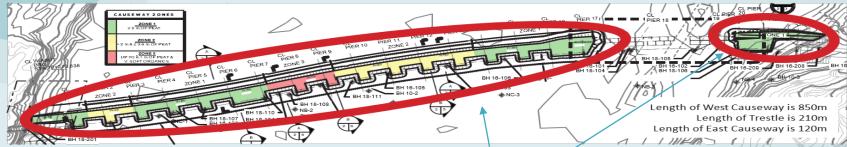
Target Value Design







Target Value Construction

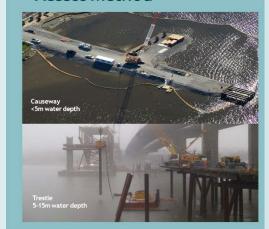


Causeway Access

Trestle Zone



Determining the Right Access Method











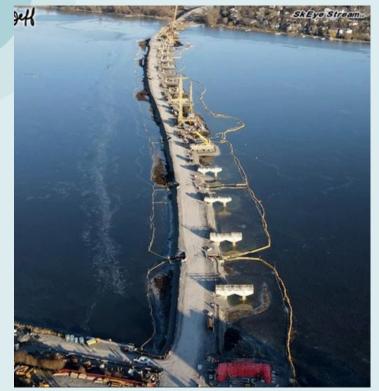
Ground Breaking – January 2020







Causeway and Pier Caps

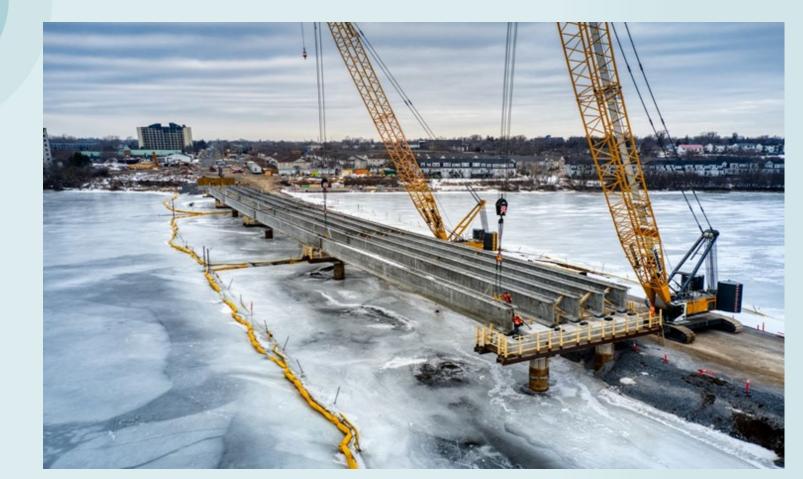








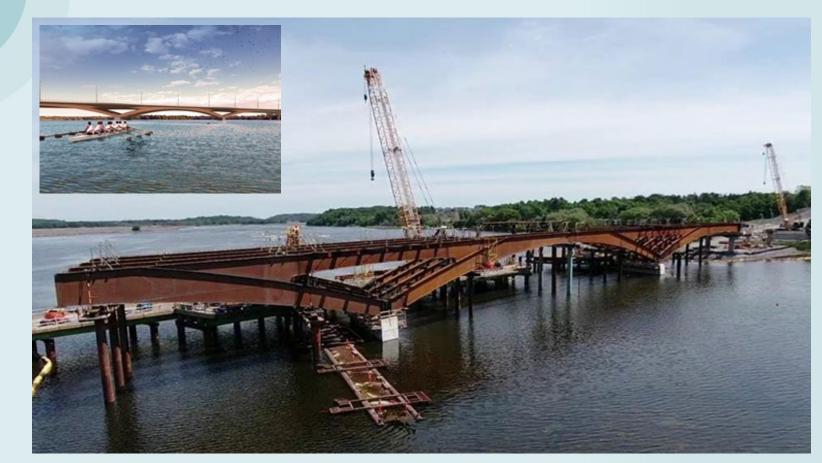
Concrete Girder Placement







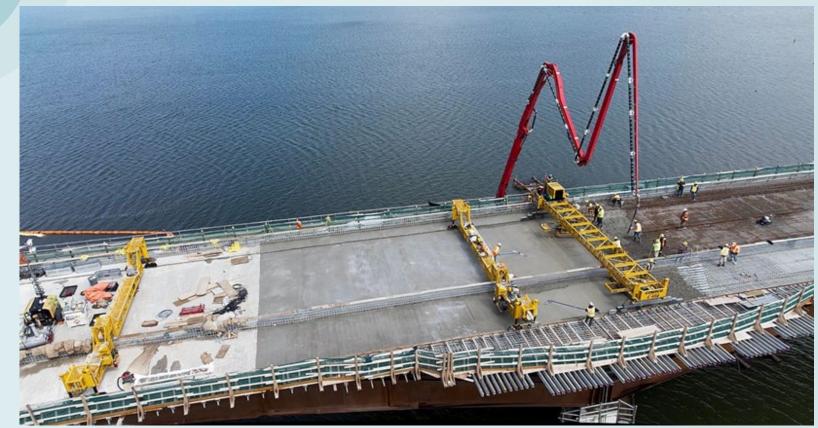
Steel Girders – Main Span







Bridge Deck – Main Span







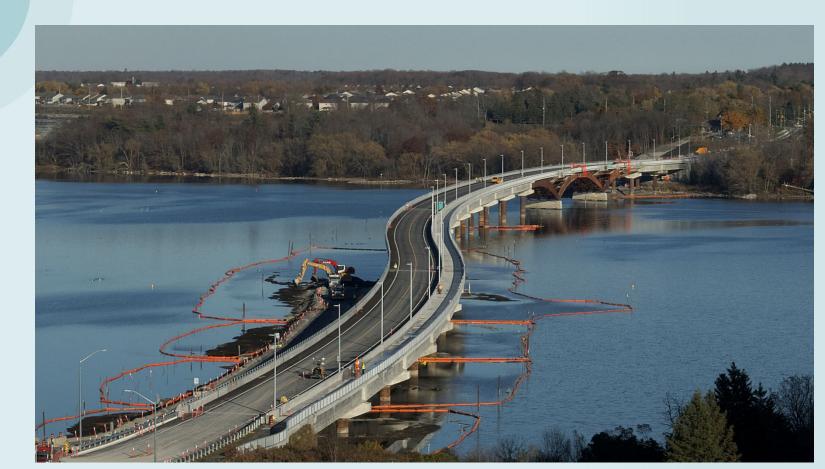
Third Crossing – Summer 2022







Third Crossing – Fall 2022

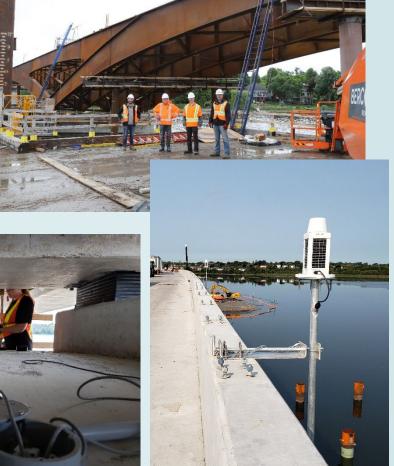






Smart Bridge - Bearing Sensors







Smart Bridge - Building Information Model





What Lessons Have We Learned?

- ➤ The 'valley of despair' is real!
- Engaging regulatory agencies in a collaborative manner is difficult but needs to done
- ➤ **Validation** phase is critical to determine Target Cost
- > Co-location is important but can be flexible
- > Old habits can be hard to break
- > Owner needs to be open to scope adjustments
- Good people with shared goals can achieve great things



